



Developing a plan that works best for your business.

By assessing your complete spare parts usage we can develop a plan with you that helps to optimise your spare parts inventory, supply and management. This will save you time, effort and money. Here is our four step approach:





Spare parts analysis.



STEP TWO:

Proposal based on the analysis.



STEP THREE:

Adjust and agree on service level.



STEP FOUR:

Execute and monitor.

Choose the plan that is right for your business.

Whether you need guaranteed parts availability at a fixed price, or want to have parts automatically delivered, we have a plan that is suited to your needs. We offer three different plans to meet your needs; Essential, Complete and Optimal.

Kalmar Parts Essential Care;

guarantees the availability of agreed spare parts. This means that you only need to order parts on demand at the agreed price. Plus, if at any time we are unable to meet our 24-hour shipping guarantee, we will supply that part to you for free. With Kalmar Parts Essential Care you will be able to decrease your inventory level on site drastically, freeing up capital for other uses.

Kalmar Parts Complete Care;

gives you an agreement on a fixed monthly price for the agreed spare parts consumption of your installed base, which will mitigate surprises and gives you clearer visibility on the costs of your operation.

Kalmar Parts Optimal Care:

orders spare parts automatically based on the remote monitoring data of your equipment.

	Essential Care	Complete Care	Optimal Care
Parts shipped within 24 hours*	•	•	•
Fixed price for agreement period	•	•	•
Fixed monthly price for all parts*		•	•
Single monthly invoice	*	•	•
Inventory buyback		•	•
Electronic usage counter and data transmitter unit			•
Kalmar manages onsite inventory			•

- ★ Commonly agreed and listed parts only.
- Optional.

Less equipment downtime.

No matter which plan you choose, you will experience less equipment downtime as the right part will always be on hand and it will take less time to manage your spare parts inventory. We will also continually monitor, review and improve your spare parts plan, so it is always working at its optimal best.



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